

WARREN COUNTY BOARD OF SUPERVISORS

COMMITTEE: INSURANCE

DATE: AUGUST 9, 2007

COMMITTEE MEMBERS PRESENT:

SUPERVISORS GERAGHTY
 F. THOMAS
 HASKELL
 GABRIELS
 MERLINO
 SOKOL

OTHERS PRESENT:

AMY CLUTE, SELF-INSURANCE ADMINISTRATOR
PAUL DUSEK, COUNTY ATTORNEY
HAL PAYNE, COMMISSIONER OF ADMINISTRATIVE
 AND FISCAL SERVICES
JULIE PACYNA, PURCHASING AGENT
CHARLENE DiRESTA, LEGISLATIVE OFFICE
 SPECIALIST

COMMITTEE MEMBER ABSENT:

SUPERVISOR GIRARD

Mr. Geraghty called the workshop meeting of the Insurance Committee to order at 8:37 a.m.

Paul Dusek, County Attorney, requested an executive session to discuss matters leading to the employment of a particular corporation.

Motion was made by Mr. Gabriels, seconded by Mr. F. Thomas and carried unanimously, that executive session be declared pursuant to Section 105 (f) of the Public Officers Law.

Mr. Payne exited the meeting at 8:38 a.m.

Executive session was declared from 8:38 a.m. to 11:37 a.m.

Committee reconvened.

Pursuant to the executive session, motion was made by Mr. Haskell and seconded by Mr. Merlino to authorize a new contract with Cool Insuring Agency, Inc. for brokerage services for property & casualty insurance, commencing September 22, 2007 and terminating September 22, 2010, for an annual fee of \$40,000.

Julie Pacyna, Purchasing Agent, apprised since the Committee was not accepting the lowest responsible bidder, the reasons must be stated for the record.

Mr. Geraghty expounded that Cool Insuring Agency, Inc. had stated that if they were unable to lower the County's annual insurance premiums by at least

\$100,000, they would forgo their brokerage fee of \$40,000 for the first year of the contract.

Mr. Dusek stated that the other reasons for the decision to accept the proposal of Cool Insuring Agency, Inc. were as follows:

- municipality expertise
- understanding of municipal budgets
- representation of other municipalities
- nursing home expertise
- membership with NYAHS (New York Association of Homes & Services for the Aging)
- guarantee of results
- New York City experience as a broker
- local agency who would be readily accessible

Mr. Geraghty called the question and the motion was carried by unanimous vote to authorize a new contract with Cool Insuring Agency, Inc. for brokerage services for property & casualty insurance, commencing September 22, 2007 and terminating September 22, 2010, for an annual fee of \$40,000. *A copy of the resolution request is on file with the minutes and the necessary resolution was authorized for the August 17, 2007 Board meeting.*

Mr. Gabriels suggested that the guarantee offered by Cool Insuring Agency, Inc. be secured in writing before any contracts were signed.

As there was no further business to come before the Insurance Committee, on motion made by Mr. Haskell and seconded by Mr. Sokol, Mr. Geraghty adjourned the meeting at 11:40 a.m.

Respectfully submitted,

Charlene DiResta, Legislative Office Specialist